FULL-TIME MBA
EMPLOYMENT REPORT
CLASS OF 2015 EMPLOYMENT
CLASS OF 2016 INTERNSHIPS
Get the career you want.

1. **CMC and Students City Visits**
The Career Management Center partners with student clubs to bring Simon talent to major cities around the country. In addition, the CMC attends several national career fairs and sponsors corporate tours.

2. **Strong MBA Student/CMC Ratio**
Each full-time MBA student is assigned a personal career coach, who meets with the student, advises, helps prepare positioning materials, and facilitates networking opportunities.

3. **130+ Hours of CMC Training**
Career preparation begins before orientation with “Day 1” and continues into the Simon EDGE program. Through CMC programming, students develop and hone integral skills for success in the job market.

4. **1,270 Company Engagements**
The 400 connections made with new companies puts Simon at 1,270 engagements in the last year. Students were placed in the core functions of analytics, accounting, finance, marketing, pricing, operations, strategy, consulting, and more.

2015 was an outstanding year for MBA employment in general, and for Simon employment in particular.

100 percent of our MBA Class of 2016 obtained an internship, while 96 percent of those seeking full-time employment in the MBA Class of 2015 obtained a position within three months.

The number of postings from alumni and employers worldwide has grown exponentially. In addition, we have increased the number of corporate trips and treks, interviews in Rochester and New York City, sponsor companies for international students, new companies on the horizon, and other important metrics.

Our career programming and staff-to-student ratio are among the best in the country. Our 100,000+ strong University of Rochester alumni group is highly engaged and connected with our students, affording numerous opportunities for networking and interviews.

We look forward to another good year—and to interacting and working with you in the future.

Karen Dowd
Assistant Dean
Career Management and Corporate Engagement

MBA Class of 2015

- **4.96** Average Years of Work Experience
- **27** Average Age
- **20%** Under-Represented US Minorities
- **$112,500** Average Total Compensation for Class of 2015*

*Based on U.S. News & World Report calculations.

All figures are accurate as of October 7, 2015. Calculations for salary-related figures were prepared in adherence to the MBA Career Services and Employer Alliance’s Standards for Reporting MBA Employment Statistics.

Top career paths for Simon Business School students

- **32.2%** Financial Services
- **15.6%** Consumer Products
- **14.4%** Technology
- **12.2%** Consulting

KAREN DOWD
Assistant Dean
Career Management and Corporate Engagement
**Full-Time MBA Compensation**

Class of 2015

- $98,200: 2015 mean starting annual base salary for MBA graduates
- $18,400: 2015 mean signing bonus for MBA graduates

**Graduate Hires by Experience**

<table>
<thead>
<tr>
<th>WORK EXPERIENCE</th>
<th>% HIRED</th>
<th>RANGE</th>
<th>MEAN</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less than 3 years</td>
<td>27.8%</td>
<td>$60,000</td>
<td>$94,000</td>
</tr>
<tr>
<td>3-5 years</td>
<td>30.0%</td>
<td>$70,000</td>
<td>$107,200</td>
</tr>
<tr>
<td>More than 5 years</td>
<td>42.2%</td>
<td>$72,000</td>
<td>$110,000</td>
</tr>
</tbody>
</table>

**Graduate Hires by Region**

- **94.4% United States**
- **5.6% International**

**Graduate Hires by Industry**

<table>
<thead>
<tr>
<th>% HIRED / INDUSTRY</th>
<th>MEAN BASE SALARY</th>
</tr>
</thead>
<tbody>
<tr>
<td>32.2% Financial Services</td>
<td>$99,700</td>
</tr>
<tr>
<td>15.6% Consumer Products</td>
<td>$90,000</td>
</tr>
<tr>
<td>14.4% Technology</td>
<td>$103,300</td>
</tr>
<tr>
<td>12.2% Consulting</td>
<td>$105,100</td>
</tr>
<tr>
<td>8.9% Other</td>
<td>$101,500</td>
</tr>
<tr>
<td>8.9% Manufacturing</td>
<td>$89,600</td>
</tr>
<tr>
<td>4.4% Government / Non-Profit</td>
<td>$80,300</td>
</tr>
<tr>
<td>3.3% Health Care</td>
<td>$107,300</td>
</tr>
</tbody>
</table>

**Graduate Hires by Function**

<table>
<thead>
<tr>
<th>FUNCTION</th>
<th>% HIRED</th>
<th>RANGE</th>
<th>MEAN</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>14.4%</td>
<td>$72,000</td>
<td>$110,364</td>
</tr>
<tr>
<td>Finance / Accounting</td>
<td>41.1%</td>
<td>$50,000</td>
<td>$94,743</td>
</tr>
<tr>
<td>General Management</td>
<td>10.0%</td>
<td>$100,000</td>
<td>$120,000</td>
</tr>
<tr>
<td>Marketing / Sales</td>
<td>24.4%</td>
<td>$79,200</td>
<td>$97,874</td>
</tr>
<tr>
<td>Information Technology / HR</td>
<td>5.5%</td>
<td>$75,000</td>
<td>$94,000</td>
</tr>
<tr>
<td>Operations / Logistics</td>
<td>3.3%</td>
<td>$73,000</td>
<td>$79,000</td>
</tr>
<tr>
<td>All</td>
<td>100%</td>
<td>$50,000</td>
<td>$98,200</td>
</tr>
</tbody>
</table>

**Accepted Employment At Graduation**

- 78%

**Changed Functions From Pre-MBA Career**

- 60%

**Salary Increase Over Pre-MBA Career for Class of 2015**

- 173%

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“Simon uses cross-functional and cross-cultural teams to challenge you and make you an effective member of a team. Working with such diversity on group projects and assignments will be something I will still be thanking Simon for in years to come.”

Senthil Sevugan
MBA Class of 2015
Senior Consultant
Deloitte Consulting
“The Simon program fosters intellectual and interpersonal growth. It prepared me to work in fast-pace environments and tackle important business issues. It was more rigorous than I anticipated, but it is designed to force even the brightest students out of their comfort zones.”

Shay Freeman
MBA Class of 2015
Senior Global Marketing Manager
Medtronic

Build the skills you need to get the career path you want.
No matter how good you are, we make you better.

“Simon offers the best finance program in a competitive yet collaborative culture. The personalized attention and opportunities to have a positive impact make Simon Business School a very desirable choice.”

Hua Wang
MBA Class of 2015
Financial Management Associate
Citigroup

Simon Treks

Current students meet at corporate locations with company recruiters and Simon alumni for company tours and sessions on “a day in the life of the organization,” while also learning what makes a candidate stand out in the hiring process.

RECRUITING AND INTERVIEWING
- SimonWorks job posting and interview scheduling service
- The Simon Talent Bank
- City Treks
- Simon in New York City
- Simon Talent Connection newsletter
- Campus-sponsored recruiting
- Open Doors alumni / student networking event
- Advisory Boards

CAREER PREPARATION
- Day 1 career readiness program
- Power Hour Connections
- Got Mock? interview preparation
- Job Search Essentials
- Executives in Residence
- Global Career Fair Frenzy
- Acculturation and Job Search English for international students
- The American Mindset book and workshops

Recruiting Events
Company recruiting events include special-themed networking functions, case competitions, student club collaborations, and panel discussions.

Experiential Learning Projects
Experiential learning projects offer students the chance to engage their new business skills with real-world challenges.

On-Campus Recruiting
Conduct on-campus or virtual interviews with recruiters. Networking events and company presentations prepare you to put your best foot forward.
It’s no accident that our students excel at work.

"Business is moving from an art form to a science. Simon is giving me the tools I’ll need to be effective in the modern global environment. To sit in a classroom and learn statistics, analytics, pricing, and business principles is incredibly valuable."

Tim Hayward
MBA Candidate Class of 2016
Summer Associate at Bain & Company

**MBA Class of 2016**

- 5.2
  Average Years of Work Experience
- 28
  Average Age
- 15%
  Under-Represented US Minorities

**UNDERGRADUATE MAJORS**

- 36% Business and Commerce
- 25% Humanities and Social Science
- 23% Engineering
- 8% Math and Science
- 7% Economics

**INTERNERSHIPS BY FUNCTION, CLASS OF 2016**

<table>
<thead>
<tr>
<th>FUNCTION</th>
<th>% OF HIRES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marketing / Sales</td>
<td>39.4%</td>
</tr>
<tr>
<td>Finance / Accounting</td>
<td>22.5%</td>
</tr>
<tr>
<td>General Management</td>
<td>15.5%</td>
</tr>
<tr>
<td>Consulting</td>
<td>8.5%</td>
</tr>
<tr>
<td>Operations / Logistics</td>
<td>8.5%</td>
</tr>
<tr>
<td>Human Resources</td>
<td>2.8%</td>
</tr>
<tr>
<td>Information Technology</td>
<td>1.4%</td>
</tr>
<tr>
<td>Other</td>
<td>1.4%</td>
</tr>
</tbody>
</table>

**INTERNERSHIPS BY INDUSTRY, CLASS OF 2016**

<table>
<thead>
<tr>
<th>INDUSTRY</th>
<th>% OF HIRES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Services</td>
<td>22.5%</td>
</tr>
<tr>
<td>Technology</td>
<td>18.3%</td>
</tr>
<tr>
<td>Consulting</td>
<td>12.7%</td>
</tr>
<tr>
<td>Consumer Packaged Goods</td>
<td>11.3%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>7.0%</td>
</tr>
<tr>
<td>Non-Profit</td>
<td>7.0%</td>
</tr>
<tr>
<td>Pharmaceutical / Biotechnology / Health Care Products</td>
<td>5.6%</td>
</tr>
<tr>
<td>Other</td>
<td>5.6%</td>
</tr>
<tr>
<td>Government</td>
<td>4.2%</td>
</tr>
<tr>
<td>Energy</td>
<td>2.8%</td>
</tr>
<tr>
<td>Real Estate</td>
<td>1.4%</td>
</tr>
<tr>
<td>Media / Entertainment</td>
<td>1.4%</td>
</tr>
</tbody>
</table>

**INTERNSHIP ACCEPTANCES CLASS OF 2016**

- 100%
  Accepted Internships
- 100%
  Obtained Paid Internships

*Of those Full-Time MBA students eligible to seek internships