Fall Quarter 2017
Class Schedule

For all students, including returning MS and MBA students

July 12, 2017
FALL QUARTER 2017 IMPORTANT DATES

<table>
<thead>
<tr>
<th>Classes Start</th>
<th>Tuesday, 9/5</th>
</tr>
</thead>
<tbody>
<tr>
<td>Make-Up for Labor Day</td>
<td>Friday, 9/8</td>
</tr>
<tr>
<td>Last Day to Add/Drop</td>
<td>Friday, 9/8</td>
</tr>
<tr>
<td>No classes</td>
<td>Monday, 9/25 – Friday, 9/29</td>
</tr>
<tr>
<td>No classes</td>
<td>Wednesday, 10/11 – Friday, 10/13</td>
</tr>
<tr>
<td>No classes</td>
<td>Wednesday, 10/25 – Thursday, 10/26</td>
</tr>
<tr>
<td>Last Day of Classes</td>
<td>Friday, 11/17</td>
</tr>
<tr>
<td>No Classes – Thanksgiving Recess</td>
<td>Monday, 11/20 – Friday, 11/24</td>
</tr>
<tr>
<td>Final Exams</td>
<td>Monday, 11/27 – Friday, 12/1</td>
</tr>
</tbody>
</table>

IMPORTANT NOTES

CLASS DAYS ABBREIVATIONS

- M – Monday
- T – Tuesday
- W – Wednesday
- R – Thursday
- F – Friday
- S – Saturday
- TBA – indicates that the class meeting time is to be arranged.
- If applicable, courses open only to specific cohorts are listed in parentheses: ( ).
<table>
<thead>
<tr>
<th>CRN-Course #</th>
<th>Course Title</th>
<th>Credits</th>
<th>Days</th>
<th>Times</th>
<th>Room</th>
<th>Instructor</th>
<th>Final Exam Date/Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>42319-ACC401/11C</td>
<td>CORPORATE FINANCE (Blue)</td>
<td>3</td>
<td>MW</td>
<td>10:20am-11:50am</td>
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<td>HUELS</td>
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<td>42155-ACC401/12C</td>
<td>CORPORATE FINANCE (Gold)</td>
<td>3</td>
<td>MW</td>
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<td>42306-ACC401/14C</td>
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<td>42322-ACC401/11C</td>
<td>POSITIVE ACCOUNTING RESEARCH</td>
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<tr>
<td>42231-ACC401/11C</td>
<td>FINANCIAL REPORTING I</td>
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<td>42245-ACC401/11C</td>
<td>RESEARCH PROF ACCOUNT STAND</td>
<td>3</td>
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<td>42259-ACC401/11C</td>
<td>ACCOUNTING RESEARCH I</td>
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<td>42370-AEC511/11C</td>
<td>PHD WORKSHOP IN APPLIED ECONOMICS</td>
<td>3</td>
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<td>SCHWERT; SMITH</td>
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<td>ADVANCED PRICE THEORY</td>
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<td>GAME THEORY</td>
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<td>INTRODUCTION TO BUSINESS ANALYTICS</td>
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<td>ADVANCED BUSINESS MODELING &amp; ANALYSIS</td>
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<td>42483-CIS461/80C</td>
<td>STRATEGIC BUSINESS SYSTEMS CONSULTING PRAC</td>
<td>3</td>
<td>W</td>
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<td></td>
<td>TILSON, D.</td>
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<td>42526-ENT422/80C</td>
<td>GENERAL SCREENING ENT IDEAS</td>
<td>3</td>
<td>M</td>
<td>5:50 pm-8:50 pm</td>
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<td>WILSON</td>
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<tr>
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<td>CAPITAL BUDGET &amp; CORPORATE OBJECTIVE (Blue)</td>
<td>3</td>
<td>MW</td>
<td>1:10 pm-2:40 pm</td>
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<td>KANIEL</td>
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<tr>
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<td>CAPITAL BUDGET &amp; CORPORATE OBJECTIVE (Gold)</td>
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<td>R</td>
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<tr>
<td>42718-FIN411/11C</td>
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<td>ORLOV</td>
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<td>42720-FIN411/12C</td>
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<td>42747-FIN413/11C</td>
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<td>42736-FIN413/12C</td>
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<td>42823-FIN413/80C</td>
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<td>COUCH</td>
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<td>THEORY OF FINANCE (semester course)</td>
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<td>CRN-Course #</td>
<td>Course Title</td>
<td>Credits</td>
<td>Days</td>
<td>Times</td>
<td>Room</td>
<td>Instructor</td>
<td>Final Exam Time</td>
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<td>43153-GBA412/11C</td>
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<td>42885-GBA412/41C</td>
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<td>43153-GBA412/12C</td>
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<td>43299-GBA419A/11C</td>
<td>LEADING TEAMS I</td>
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<td>42892-GBA435/80C</td>
<td>NEGOTIATION THEORY &amp; PRACTICE</td>
<td>3</td>
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<td>MATTESON/OLIVEIRI</td>
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<tr>
<td>42950-GBA462R/11C</td>
<td>CORE STATS FOR MS USING R</td>
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<td>43202-GBA462R/12C</td>
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<td>43325-GBA466/11C</td>
<td>ACCT &amp; FIN FOR MS STUDENTS</td>
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<td>43404-HSM420/80C</td>
<td>BUS ECON OF HEALTH CARE IND</td>
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<td>43366-HSM450/80C</td>
<td>ACCT, ECO, &amp; FIN FOR MS</td>
<td>3</td>
<td>T</td>
<td>5:50 pm-8:50 pm</td>
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<td>OGIE/TRIBUNELLA</td>
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### MANAGEMENT COMMUNICATION

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<tr>
<th>CRN-Course #</th>
<th>Course Title</th>
<th>Credits</th>
<th>Days</th>
<th>Times</th>
<th>Room</th>
<th>Instructor</th>
<th>Final Exam Time</th>
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<tbody>
<tr>
<td>43476-MGC402/11C</td>
<td>COMMUNICATING ANALYTICS (Blue)</td>
<td>2</td>
<td>MW</td>
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<td>43642-MGC402/40C</td>
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<td>43505-MGC402/12C</td>
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<td>MW</td>
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<td>43518-MGC402/41C</td>
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### MARKETING

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<th>Times</th>
<th>Room</th>
<th>Instructor</th>
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<td>43729-MKT402/12C</td>
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<td>43794-MKT402/80C</td>
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<td>NEW PRODUCT STRATEGY</td>
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<td>ADVERTISING STRATEGY</td>
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<td>43650-MKT438/11C</td>
<td>B2B PRICING*</td>
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<td>F*</td>
<td>9am-12pm &amp; 1-4pm</td>
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<td>CARDOT</td>
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* MKT438 meets on 9/15, 9/22, 10/20, 11/03, and 11/17

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<th>Days</th>
<th>Times</th>
<th>Room</th>
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<tr>
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<td>GLOBAL MKTG STRATEGY</td>
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<td>43756-MKT505/11C</td>
<td>MARKETING WORKSHOP</td>
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<td>GOETTLER, et al.</td>
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<td>CRN-Course #</td>
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<td>Days</td>
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<td>43840-OMG416/80C</td>
<td>OPERATIONS MANAGEMENT</td>
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<td>PROJECT MANAGEMENT</td>
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<td>88220-STR403/12C</td>
<td>ORGANIZATION &amp; STRATEGY (Blue)</td>
<td>3</td>
<td>TR</td>
<td>1:10 pm-2:40 pm</td>
<td></td>
<td>RAITH</td>
<td></td>
</tr>
<tr>
<td>88220-STR421/11C</td>
<td>ORGANIZATION &amp; STRATEGY (Gold)</td>
<td>3</td>
<td>TR</td>
<td>10:20 am-11:50 am</td>
<td></td>
<td>RAITH</td>
<td></td>
</tr>
<tr>
<td>43931-STR421/80C</td>
<td>ECON COMPET STRATEGY</td>
<td>3</td>
<td>R</td>
<td>5:50 pm-8:50 pm</td>
<td></td>
<td>ARIE</td>
<td></td>
</tr>
<tr>
<td>43931-STR421/80C</td>
<td>ORGANIZATIONAL BEHAVIOR</td>
<td>3</td>
<td>W</td>
<td>5:50 pm-8:50 pm</td>
<td></td>
<td>FRIEDMAN</td>
<td></td>
</tr>
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