



SIMON  
BUSINESS  
SCHOOL

# Fall Quarter 2017 Class Schedule

*For all students, including returning MS and MBA students*

September 20, 2017

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Office of the Simon Business School Registrar  
(585) 275-3533  
University of Rochester - Rochester, NY 14627

## FALL QUARTER 2017 IMPORTANT DATES

Classes Start	Tuesday, 9/5
Make-Up for Labor Day	Friday, 9/8
Last Day to Add/Drop	Friday, 9/8
No classes	Monday, 9/25 – Friday, 9/29
No classes (see below for make-up days)**	Wednesday, 10/11 – Friday, 10/13
<p><b>**<u>Special Schedule for Week of October 23rd</u></b></p> <ul style="list-style-type: none"> <li>• <i>Regularly-scheduled</i> Monday and Tuesday classes will not meet this week.</li> <li>• <b>Make-up classes for Wednesday, 10/11 will take place on Monday, 10/23</b></li> <li>• <b>Make-up classes for Thursday, 10/12 will take place on Tuesday, 10/24</b></li> <li>• NO CLASSES on Wednesday 10/25 and Thursday 10/26</li> </ul>	
Last Day of Classes	Friday, 11/17
No Classes – Thanksgiving Recess	Monday, 11/20 – Friday, 11/24
Final Exams	Monday, 11/27 – Friday, 12/1

### CLASS DAYS ABBREIVATIONS

- M – Monday
- T – Tuesday
- W – Wednesday
- R – Thursday
- F – Friday
- S – Saturday
- TBA – indicates that the class meeting time is to be arranged.
- If applicable, courses open only to specific cohorts are listed in parentheses: ( ).

CRN-Course #	Course Title	Credits	Days	Times	Room	Instructor	Final Exam Date/Time
<b>ACCOUNTING</b>							
42319-ACC401/11C	CORP FIN ACCT (Blue)	3	MW	10:20am-11:50am	G-119	HUELS	Monday, Nov. 27 → 9:00am
42155-ACC401/12C	CORP FIN ACCT (Gold)	3	MW	8:30am-10:00am	G-118	HUELS	Monday, Nov. 27 → 9:00am
42161-ACC401/13C	CORP FIN ACCT (MSF 1)	3	MW	8:30 am-10:00 am	S-407	XIAO	Tuesday, Nov. 28 → 9:00am
42306-ACC401/14C	CORP FIN ACCT (MSF 2)	3	MW	10:20 am-11:50 am	S-407	XIAO	Tuesday, Nov. 28 → 9:00am
42187-ACC401/80C	CORP FIN ACCT	3	W	5:50 pm-8:50 pm	S-102	XIAO	Wednesday, Nov. 29 → 6:00pm
42322-ACC419/11C	POSITIVE ACCT RESEARCH	3	TR	1:10pm-2:40pm	S-102	SCHONBERGER	Thursday, Nov. 30 → 1:30pm
42231-ACC423/11C	FINANCIAL REPORTING I	3	TR	10:20am-11:50am	S-207	SCHONBERGER	Thursday, Nov. 30 → 1:30pm
42277-ACC423/80C	FINANCIAL REPORTING I	3	T	5:50 pm-8:50 pm	S-207	SCHONBERGER	Tuesday, Nov. 28 → 6:00pm
42245-ACC436/11C	RESEARCH PROF ACCT STAND	3	MW	3:00 pm-4:30 pm	S-102	TRIBUNELLA, H.	Wednesday, Nov. 29 → 3:00pm
42259-ACC510/11C	ACCOUNTING RESEARCH I	3	T	1:00 pm-4:00 pm	G-120	WU	

### **APPLIED ECONOMICS**

42370-AEC510/11C	PHD WORKSHOP IN APPL ECON	3	MW	1:10pm-2:40pm	G-120	SCHWERT; ZRYUMOV	
42364-AEC511/11C	ADV PRICE THEORY	3	MW	3:00 pm-4:30 pm	S-301	LONG	
42353-AEC514/11C	GAME THEORY	1	MW	3:00 pm-4:30 pm	S-301	RANTAKARI	
90467-AEC524/11C	MICRO-ECONOMETRIC MODELING-DYN	3	F	9:00 am-12:00 pm	S-301	YANG	

### **COMPUTERS & INFORMATION SYSTEMS**

42469-CIS417/11C	INTRO. TO BUS. ANALYTICS (MKA)	3	TR	8:30am-10:00am	S-407	DEWAN	Tuesday, Nov. 28 → 1:30pm
42474-CIS417/12C	INTRO. TO BUS. ANALYTICS (BUA)	3	TR	10:20am-11:50am	S-407	DEWAN	Tuesday, Nov. 28 → 1:30pm
88232-CIS418/80C	ADV BUS MODELING & ANALYSIS	3	M	5:50 pm-8:50 pm	G-118	ROET-GREEN	Monday, Nov. 27 → 6:00pm
42483-CIS461/80C	STRAT & BUS SYS CONS PRAC	3	W	5:50 pm-8:50 pm	G-120	TILSON, D.	Wednesday, Nov. 29 → 6:00pm

### **ENTREPRENEURSHIP**

42526-ENT422/80C	GENER & SCREEN ENT IDEAS	3	M	5:50 pm-8:50 pm	S-102	WILSON	Monday, Nov. 27 → 6:00pm
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### **FINANCE**

42705-FIN402/11C	CAP BUD & CORP OBJ (Blue)	3	MW	1:10 pm-2:40 pm	G-119	KANIEL	Wednesday, Nov. 29 → 1:30pm
42791-FIN402/40C	CAP BUD & CORP OBJ LAB (Blue)	0	R	8:30am-10:00am	G-119		
42667-FIN402/12C	CAP BUD & CORP OBJ (Gold)	3	MW	3:00 pm-4:30 pm	G-118	KANIEL	Wednesday, Nov. 29 → 1:30pm
42809-FIN402/41C	CAP BUD & CORP OBJ LAB (Gold)	0	R	10:20am-11:50am	G-118		
42718-FIN411/11C	INVESTMENTS (MSF 1)	3	MW	10:20am-11:50am	S-107	ORLOV	Wednesday, Nov. 29 → 9:00am
42720-FIN411/12C	INVESTMENTS (MSF 2)	3	MW	8:30am-10:00am	S-107	ORLOV	Wednesday, Nov. 29 → 9:00am
89121-FIN411/40C	INVESTMENTS LAB (MSF 1 & 2)	0	R	10:20am-11:50am	G-318		
42747-FIN413/11C	CORPORATE FINANCE (MS)	3	MW	1:10pm-2:40pm	G-318	JARRELL	Monday, Nov. 27 → 1:30pm
42736-FIN413/12C	CORPORATE FINANCE (MS)	3	MW	3:00pm-4:30pm	G-318	JARRELL	Monday, Nov. 27 → 1:30pm
42823-FIN413/80C	CORPORATE FINANCE	3	M	5:50 pm-8:50 pm	G-119	GOFMAN	Monday, Nov. 27 → 6:00pm
88315-FIN418/11C	QUANTITATIVE FINANCE W/ PYTHON	3	TR	8:30am-10:00am	S-207	MOREIRA	Thursday, Nov. 30 → 9:00am
42754-FIN441B/80C	SPEC TOP IN FIN: PRIVATE EQUITY	3	R	5:50 pm-8:50 pm	S-103	COUCH	Thursday, Nov. 30 → 6:00pm
42846-FIN505/11C	THEORY OF FINANCE (semester course)	3	MW	1:10 pm-2:40 pm	S-301	FU	

CRN-Course #	Course Title	Credits	Days	Times	Room	Instructor	Final Exam Time
<b>GENERAL BUSINESS ADMINISTRATION</b>							
42860-GBA411/80C	BUSINESS MODELING	3	R	5:50 pm-8:50 pm	S-102	MANTENA	Thursday, Nov. 30 → 6:00pm
89142-GBA411A/40C	BUSINESS MODELING - LAB	0	R	8:55 pm-10:10 pm	S-102		
43153-GBA412/11C	DATA ANALYTICS (Blue)	3	TR	10:20am-11:50am	G-119	ELLICKSON	Tuesday, Nov. 28 → 1:30pm
42885-GBA412/41C	DATA ANALYTICS WKSHP (Blue)	0	R	1:10 pm-2:40 pm	G-118		
43153-GBA412/12C	DATA ANALYTICS (Gold)	3	TR	8:30am-10:00am	G-118	ELLICKSON	Tuesday, Nov. 28 → 1:30pm
43141-GBA412/42C	DATA ANALYTICS WKSHP (Gold)	0	R	3:00pm-4:30pm	G-118		
43299-GBA419A/11C	LEADING TEAMS I	1	M	3:00pm-4:30pm	G-120	FRYE	
42892-GBA435/80C	NEGOTIATION THEORY & PRACTICE	3	R	5:50 pm-8:50 pm	S-207	MATTESON/OLIVEIRI	Thursday, Nov. 30 → 6:00pm
42950-GBA462R/11C	CORE STATS FOR MS USING R	3	TR	1:10 pm-2:40 pm	S-407	ELLICKSON	Wednesday, Nov. 29 → 1:30pm
43202-GBA462R/12C	CORE STATS FOR MS USING R	3	TR	3:00 pm-4:30 pm	S-407	ELLICKSON	Wednesday, Nov. 29 → 1:30pm
43325-GBA466/11C	ACCT & FIN FOR MS STUDENTS	3	TR	8:30am-10:00am	S-102	WOJDAT	Thursday, Nov. 30 → 9:00am
<b>HEALTH SCIENCES MANAGEMENT</b>							
<del>43404-HSM420/80C</del>	<del>BUS ECON OF HEALTH CARE IND</del>	<del>3</del>	<del>W</del>	<del>5:50 pm-8:50 pm</del>			
43366-HSM450/80C	ACCT, ECO, & FIN FOR MS	3	T	5:50 pm-8:50 pm	S-103	OGIE/TRIBUNELLA	Tuesday, Nov. 28 → 6:00pm
<b>MANAGEMENT COMMUNICATION</b>							
43476-MGC402/11C	COMMUNICATING ANALYTICS (Blue)	2	MW	8:30am-10:00am	G-119	SHUHERK	
43642-MGC402A/40C	TEAM WORKSHOP (Blue)	0	T	1:10 pm-2:40 pm			
43505-MGC402/12C	COMMUNICATING ANALYTICS (Gold)	2	MW	10:20am-11:50am	G-118	SHAW	
43518-MGC402A/41C	TEAM WORKSHOP (Gold)	0	T	3:00 pm-4:30 pm			
89283-MGC462/13C	COMMUNICATING ANALYTICS (MSA)	2	MW			CURRY	
89295-MGC462/14C	COMMUNICATING ANALYTICS (MSBA)	2	MW			LEE	
89303-MGC462/15C	COMMUNICATING ANALYTICS (MSMA)	2	MW			LANDY	
89312-MGC462/16C	COMMUNICATING ANALYTICS (MSF)	2	TR			CURRY	
89329-MGC462/17C	COMMUNICATING ANALYTICS (MSF)	2	TR			LANDY	
89330-MGC462/18C	COMMUNICATING ANALYTICS (MSF)	2	TR			LEE	
89348-MGC462/19C	COMMUNICATING ANALYTICS (MSF)	2	TR			SHUHERK	
<b>MARKETING</b>							
43781-MKT402/11C	MARKETING MGMT (Blue)	3	MW	3:00 pm-4:30 pm	G-119	BRECKO	Thursday, Nov. 30 → 1:30pm
43729-MKT402/12C	MARKETING MGMT (Gold)	3	MW	1:10 pm-2:40 pm	G-118	BRECKO	Thursday, Nov. 30 → 1:30pm
43730-MKT414/11C	PRICING POLICIES (MS)	3	MW	3:00 pm-4:30 pm	S-107	SHAFFER	Monday, Nov. 27 → 6:00pm
43775-MKT414/80C	PRICING POLICIES	3	M	5:50 pm-8:50 pm	S-107	SHAFFER	Monday, Nov. 27 → 6:00pm
43668-MKT432/80C	NEW PRODUCT STRATEGY	3	T	5:50 pm-8:50 pm	G-119	SCHLOFF	Tuesday, Nov. 28 → 6:00pm
43748-MKT433/80C	ADVERTISING STRATEGY	3	R	5:50 pm-8:50 pm	G-119	PRINZI	Thursday, Nov. 30 → 6:00pm
43650-MKT438/11C	B2B PRICING*	3	F*	9am-12pm & 1-4 pm	S-107	CARLSON	Friday, Dec. 1 → 9:00am
* MKT438 meets on 9/15, 9/22, 10/20, 11/03, and 11/17							
<del>43767-MKT449/80C</del>	<del>GLOBAL MKTG STRATEGY</del>	<del>3</del>	<del>W</del>	<del>5:50 pm-8:50 pm</del>			
43756-MKT505/11C	MARKETING WORKSHOP	3	M	9:00am-12:00pm	G-120	LOVETT, et al.	

CRN-Course #	Course Title	Credits	Days	Times	Room	Instructor	Final Exam Time
<b><u>OPERATIONS MANAGEMENT</u></b>							
43840-OMG416/80C	PROJECT MANAGEMENT	3	R	5:50pm-8:50pm	G-118	SOKOL	Thursday, Nov. 30 → 6:00pm
<b><u>COMPETITIVE &amp; ORGANIZATIONAL STRATEGY</u></b>							
43962-STR401/80C	MANAGERIAL ECONOMICS	3	M	5:50 pm-8:50 pm	S-103	BRICKLEY	Monday, Nov. 27 → 6:00pm
88210-STR403/11C	ORGANIZATION & STRATEGY (Blue)	3	TR	3:00 pm-4:30 pm	G-119	RAITH	Thursday, Nov. 30 → 1:30pm
43959-STR403/12C	ORGANIZATION & STRATEGY (Gold)	3	TR	1:10 pm-2:40 pm	G-119	RAITH	Thursday, Nov. 30 → 1:30pm
88261-STR421/11C	ECON COMPET STRATEGY	3	TR	10:20 am-11:50 am	S-107	ARIE	Thursday, Nov. 30 → 9:00am
88249-STR421/80C	ECON COMPET STRATEGY	3	R	5:50 pm-8:50 pm	S-107	ARIE	Thursday, Nov. 30 → 6:00pm
43931-STR427/80C	ORGANIZATIONAL BEHAVIOR	3	W	5:50 pm-8:50 pm	S-103	FRIEDMAN	Wednesday, Nov. 29 → 6:00pm

## FALL QUARTER 2017 COURSE GRID

7/26/2017	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	MISC
8:30 AM - 10:00 AM	ACC401/13C - Xiao (MS1)	CIS417/11C - Dewan	ACC401/13C - Xiao (MS1)	CIS417/11C - Dewan	MBA Blue Cohort
	FIN411/11C - Orlov (MS2)	GBA412/12C - Ellickson (MBA) Gold	FIN411/11C - Orlov (MS2)	GBA412/12C - Ellickson (MBA) Gold	MBA Gold Cohort
	MGC402/11C - Shuherk (MBA) Blue	FIN418/11C - Moreira	MGC402/11C - Shuherk (MBA) Blue	FIN418/11C - Moreira	MBA - Both Cohorts
	ACC401/12C - Huels (MBA) Gold	GBA466/11C - Wojdat	ACC401/12C - Huels (MBA) Gold	GBA466/11C - Wojdat	MSF
			MGC402LAB - TBD	FIN402/41C - Lab - (MBA) Blue	MSF1 Cohort
			MGC402LAB - Landy		MSF2 Cohort
			MGC402LAB - TBD		MSF3
					MSF4
					MSF5
					MSF6
10:20 AM - 11:50 AM	ACC401/14C - Xiao (MS2) & MSM	CIS417/12C - Dewan	ACC401/14C - Xiao (MS2) & MSM	CIS417/12C - Dewan	MSF7
	FIN 411/12C - Orlov (MS1)	GBA412/11C - Ellickson (MBA)Blue	FIN 411/12C - Orlov (MS1)	GBA412/11C - Ellickson (MBA)Blue	MSF8
	MGC402/11C - Shaw (MBA) Gold	ACC423/11C - Schonberger	MGC402/11C - Shaw (MBA) Gold	ACC423/11C - Schonberger	Primarily MS
	ACC401/11C - Huels (MBA) Blue		ACC401/11C - Huels (MBA) Blue	FIN402/42C - Lab (MBA) gold	MS Business & MKT Analytics
	MGC402/14C - Landy	STR421/11C - Arie	MGC402LAB - Landy	FIN411/40C - Lab (MS1 & MS2)	MS Business Analytics
			MGC402LAB - Shuherk	STR421/11C - Arie	MSA
			MGC402LAB - TBD		PhD Courses
					MS Marketing Analytics
11:50 AM - 1:10 PM	LUNCH	LUNCH	LUNCH	LUNCH	
1:10 PM - 2:40 PM	MGC402/13C - Shuherk	MGC402/16C - Curry	MGC402LAB - Shuherk	MGC402LAB - Curry	
	MGC402/15C - Landy	GBA462R/11C - Ellickson	MGC402LAB - Landy	MGC402LAB - Shuherk	
	FIN413/11C - Jarrell	ACC419/11C - Schonberger	MGC402LAB - TBD	MGC402LAB - TBD	
	FIN402/11C - Kaniel (MBA) Blue	COACH Workshop (MBA)	FIN413/11C - Jarrell	MGC402LAB - TBD	
	MKT402/12C - Brecko (MBA) Gold	STR403/12C - Raith (MBA) Gold (2nd years)	FIN402/11C - Kaniel (MBA) Blue	ACC419/11C - Schonberger	
	AEC510/11C - Schwert & Smith, C		MKT402/12C - Brecko (MBA) Gold	GBA412 Workshop (MBA)	
	FIN505/11C - Fu (follows semester schedule)	*1pm-4pm* ACC510 - Wu	AEC510/11C - Schwert & Smith, C	STR403/12C - Raith (MBA) Gold (2nd years)	
			FIN505/11C - Fu (follows semester schedule)	GBA462R/11C - Ellickson	***MKT438 will meet on 9/15, 9/22, 10/20, 11/3 & 11/17 from 9am-4pm with a break from 12-1pm***
3:00 PM - 4:30 PM	FIN413/12C - Jarrell	MGC402/17C - Curry	FIN413/12C - Jarrell	MGC402LAB - Curry	
	MKT414/11C - Shaffer	COACH Workshop (MBA)	MKT414/11C - Shaffer	MGC402LAB - Shuherk	
	FIN402/12C - Kaniel (MBA) Gold	GBA462R/12C - Ellickson	FIN402/12C - Kaniel (MBA) Gold	MGC402LAB - TBD	
	MKT402/11C - Brecko (MBA) Blue	STR403/11C - Raith (MBA) Blue (2nd years)	MKT402/11C - Brecko (MBA) Blue	MGC402LAB - TBD	
	ACC436/11C - Tribunella (MSA)		ACC436/11C - Tribunella (MSA)	GBA412 Workshop (MBA)	
	AEC511/11C - Long (Sept 11 - Nov 10)		AEC511/11C - Long (Sept 11 - Nov 10)	STR403/11C - Raith (MBA) Blue (2nd years)	
	AEC514/11C - Rantakari (Nov 13 - Dec 17)		AEC514/11C - Rantakari (Nov 13 - Dec 17)	GBA462R/12C - Ellickson	
	GBA418W - Frye				
4:30 PM - 5:50 PM	BREAK	BREAK	BREAK	BREAK	
5:50 PM - 8:50 PM	ENT422/80C - Wilson	HSM450/80C - Tribunella & Ogie	HSM420/80C - Wedig	GBA435/80C - Matteson & Oliveiri	
	STR401/80C - Brickley	MKT432/80C - Schloff	ACC401/80C - Xiao	FIN441B/80C - Couch	
	MKT414(STR 423)/80C - Shaffer	ACC423/80C - Schonberger	STR427/80C - Friedman	OMG416/80C - Sokol	
	FIN413/80C - Gofman		CIS461/80C - Tilson	MKT433/80C - Prinzi	
	CIS418/80C - Roet-Green			STR421/80C - Arie	
			GBA411/80C - Mantena		
8:55 PM - 10:10 PM			GBA411 LAB		