



SIMON
BUSINESS
SCHOOL

Fall Quarter 2018 Class Schedule

For all students, including returning MS and MBA students

November 21, 2018

Office of the Simon Business School Registrar
(585) 275-3533
University of Rochester - Rochester, NY 14627

FALL QUARTER 2018 IMPORTANT DATES

Classes Start	Tuesday, 9/4
Make-Up for Labor Day	Friday, 9/7
Last Day to Add/Drop	Sunday, 9/9
No classes	Monday, 9/24 – Friday, 9/28
No classes (see below for make-up days)**	Wednesday, 10/17 – Friday, 10/19
<p>**<u>Special Schedule for Week of October 22nd</u></p> <ul style="list-style-type: none"> • <i>Regularly-scheduled</i> Monday and Tuesday classes will not meet this week. • Make-up classes for Wednesday, 10/17 will take place on Monday, 10/22 • Make-up classes for Thursday, 10/18 will take place on Tuesday, 10/23 • NO CLASSES on Wednesday 10/24 and Thursday 10/25 	
No Classes –Veterans’ Day	Monday, 11/12
Make-Up for Veterans’ Day	Friday, 11/16
Last Day of Classes	Friday, 11/16
No Classes – Thanksgiving Recess	Monday, 11/19 – Friday, 11/23
Final Exams	Monday, 11/26 – Friday, 11/30

Notes:

(1) **STEM** classes denoted by ❄️

(2) Make-up days for specific courses:

- FIN411: Sept. 5th class will be made up on Sept 14th
- FIN413: Sept. 11th class will be made up on Sept 14th
- FIN413: Oct. 2nd class will be made up on to Oct 5th (will be recorded)
- FIN418: Oct. 22nd class will be made-up on Nov. 2nd

CRN-Course #	Course Title	Credits	Days	Times	Room	Instructor	Final Exam Date/Time
ACCOUNTING							
44334-ACC401/11C	CORP FIN ACCT (Blue)	3	MW	10:20am-11:50am	G-119	HUELS	Monday, Nov. 26 → 9:00am
44343-ACC401/12C	CORP FIN ACCT (Gold)	3	MW	8:30am-10:00am	G-118	HUELS	Monday, Nov. 26 → 9:00am
44351-ACC401/13C	CORP FIN ACCT (MSF 1)	3	MW	1:10pm-2:40pm	S-407	XIAO	Wednesday, Nov. 28 → 6:00pm
44365-ACC401/14C	CORP FIN ACCT (MSF 2)	3	MW	3:00pm-4:30pm	S-407	XIAO	Wednesday, Nov. 28 → 6:00pm
44378-ACC401/80C	CORP FIN ACCT	3	W	5:50 pm-8:50 pm	S-407	XIAO	Wednesday, Nov. 28 → 6:00pm
90532-ACC410/11C	MNGRL ACCT& PERFRM MEAS (MSA) **	3	MW	1:10pm-2:40pm	S-107	JAYARAMAN	Monday, Nov. 26 → 1:30pm
90549-ACC410/80C	MNGRL ACCT& PERFRM MEAS **	3	M	5:50 pm-8:50 pm	G-118	JAYARAMAN	Monday, Nov. 26 → 6:00pm
44412-ACC436/11C	RESEARCH PROF ACCT STAND	3	MW	3:00 pm-4:30 pm	S-102	TRIBUNELLA, H.	Wednesday, Nov. 28 → 3:00pm
90795-ACC513/11C	CONTEMP TOPS IN ACCT RSRCH [PhD]	3	F	9:00 am-12:00 pm	G-120	JAYARAMAN	
APPLIED ECONOMICS							
44448-AEC510/11C	PHD WORKSHOP IN APPL ECON [PhD]	3	TR	8:30am-10:00am	S-102	SCHWERT; TRIGILIA	
44456-AEC511/11C	ADV PRICE THEORY [PhD]	3	MW	10:00am-11:30am	G-120	RAITH	
44467-AEC514/11C	GAME THEORY [PhD]	1	MW	10:00am-11:30am	G-120	RANTAKARI	
90803-AEC523/11C	MICRO-ECONOMETRIC MODELING-STC [PhD]	3	W	1:00pm-4:00pm	G-120	YANG	
BUSINESS ENVIRONMENT & PUBLIC POLICY							
90576-BPP432/80C	BASIC BUSINESS LAW	3	T	5:50 pm-8:50 pm	G-119	OLIVEIRI	Tuesday, Nov. 27 → 6:00pm
COMPUTERS & INFORMATION SYSTEMS							
90587-CIS401/80C	INFO SYSTEMS FOR MANAGEMENT **	3	T	5:50 pm-8:50 pm	S-107	JONES	Tuesday, Nov. 27 → 6:00pm
91269-CIS401/40C	INFO SYSTEMS FOR MGMT LAB	3	T	8:55 pm-10:10 pm	S-107		
44570-CIS417/11C	INTRO. TO BUS. ANALYTICS (MSBA) **	3	TR	1:10pm-2:40pm	S-407	DEWAN	Tuesday, Nov. 27 → 1:30pm
44588-CIS417/12C	INTRO. TO BUS. ANALYTICS (MSMA) **	3	TR	3:00pm-4:30pm	S-407	DEWAN	Tuesday, Nov. 27 → 1:30pm
44597-CIS418/80C	ADV BUS MODELING & ANALYSIS **	3	M	5:50 pm-8:50 pm	S-207	ROET-GREEN	Tuesday, Nov. 27 → 6:00pm
44616-CIS461/80C	STRAT & BUS SYS CONS PRAC	3	W	5:50 pm-8:50 pm	S-301B	TILSON, D.	Wednesday, Nov. 28 → 6:00pm
90966-CIS511/11C	RESEARCH TOPICS/ INFO SYST[S][PhD]	3	M	1:00 pm-4:00 pm	G-120	RUI	
ENTREPRENEURSHIP							
44652-ENT422/80C	GENER & SCREEN ENT IDEAS **	3	M	5:50 pm-8:50 pm	S-103	WILSON	Monday, Nov. 26 → 6:00pm
FINANCE							
44787-FIN402/11C	CAP BUD & CORP OBJ (Blue) **	3	MW	1:10 pm-2:40 pm	G-119	KANIEL	Wednesday, Nov. 28 → 1:30pm
44793-FIN402/41C	CAP BUD & CORP OBJ LAB (Blue)	0	R	3:00 pm-4:30 pm	G-119		
44776-FIN402/12C	CAP BUD & CORP OBJ (Gold) **	3	MW	3:00 pm-4:30 pm	G-118	KANIEL	Wednesday, Nov. 28 → 1:30pm
44807-FIN402/42C	CAP BUD & CORP OBJ LAB (Gold)	0	R	1:10 pm-2:40 pm	G-118		
44821-FIN411/11C	INVESTMENTS (MSF 1) **	3	MW	3:00 pm-4:30 pm	G-318	ORLOV	Monday, Nov. 26 → 9:00am
44815-FIN411/12C	INVESTMENTS (MSF 2) **	3	MW	1:10 pm-2:40 pm	G-318	ORLOV	Monday, Nov. 26 → 9:00am
44839-FIN411/40C	INVESTMENTS LAB (MSF 1 & 2)	0	R	6:00pm-7:30pm	G-318		
44842-FIN413/11C	CORPORATE FINANCE (MSF 1) **	3	TR	1:10pm-2:40pm	S-107	GOFMAN	Thursday, Nov. 29 → 6:00pm
93265-FIN413/40C	CORPORATE FINANCE LAB (MSF 1)	0	T	6:00pm-7:30pm	S-207		
44850-FIN413/12C	CORPORATE FINANCE (MSF 2) **	3	TR	3:00pm-4:30pm	S-107	GOFMAN	Thursday, Nov. 29 → 6:00pm
93278-FIN413/41C	CORPORATE FINANCE LAB (MSF 2)	0	W	6:00pm-7:30pm	S-207		
44868-FIN413/80C	CORPORATE FINANCE **	3	R	5:50 pm-8:50 pm	S-107	GOFMAN	Thursday, Nov. 29 → 6:00pm
93650-FIN413/42C	CORPORATE FINANCE LAB	0	R	9:00pm-10:00pm	S-107		
44873-FIN418/11C	QUANTITATIVE FIN W/ PYTHON **	3	MW	10:20am-11:50am	S-107	MOREIRA	Thursday, Nov. 29 → 9:00am
93243-FIN418/40C	QUANTITATIVE FINANCE LAB	0	M	6:00pm-7:30pm	S-407		
44909-FIN441B/80C	SPEC TOP IN FIN: PRIVATE EQUITY	3	W	5:50 pm-8:50 pm	S-102	COUCH	Wednesday, Nov. 28 → 6:00pm
90297-FIN441F/21C	SPEC TOP IN FIN: RESTRUCTURING	3	TR	3:00 pm-4:30 pm	S-301A	TRIGILIA	
44937-FIN505/11C	THEORY OF FINANCE [PhD]	3	MW	1:10 pm-2:40 pm	S-102	CHEN	

CRN-Course #	Course Title	Credits	Days	Times	Room	Instructor	Final Exam Date/Time
GENERAL BUSINESS ADMINISTRATION							
45018-GBA412/11C	DATA ANALYTICS (Blue) ✱	3	TR	10:20am-11:50am	G-119	ELLICKSON	Tuesday, Nov. 27 → 9:00am
45047-GBA412/41C	DATA ANALYTICS WKSHP (Blue)	0	R	1:10 pm-2:40 pm			
45020-GBA412/12C	DATA ANALYTICS (Gold) ✱	3	TR	8:30am-10:00am	G-118	ELLICKSON	Tuesday, Nov. 27 → 9:00am
45036-GBA412/42C	DATA ANALYTICS WKSHP (Gold)	0	R	3:00pm-4:30pm			
91394-GBA419A/11C	LEADING TEAMS I	1	M	3:00pm-4:30pm	G-124	FRYE	
45063-GBA435/80C	NEGOTIATION THEORY & PRACTICE	3	R	5:50 pm-8:50 pm			
45121-GBA462R/11C	CORE STATS FOR MS USING R (MSBA)	3	TR	3:00 pm-4:30 pm	S-207	ELLICKSON	Wednesday, Nov. 28 → 9:00am
45115-GBA462R/12C	CORE STATS FOR MS USING R (MSMA)	3	TR	1:10 pm-2:40 pm	S-207	ELLICKSON	Wednesday, Nov. 28 → 9:00am
90593-GBA462R/13C	CORE STATS FOR MS USING R (MSA)	3	TR	3:00 pm-4:30 pm	S-102	YANG	Tuesday, Nov. 27 → 9:00am
45173-GBA466/11C	ACCT & FIN FOR MS STUDENTS	3	MW	3:00pm-4:30pm	S-207	WOJDAT	Thursday, Nov. 29 → 2:30pm
HEALTH SCIENCES MANAGEMENT							
90671-HSM420/80C	BUS ECON OF HEALTH CARE IND ✱	3	W	5:50 pm-8:50 pm	G-120	WEDIG	Wednesday, Nov. 28 → 6:00pm
45490-HSM450/80C	ACCT, ECO, & FIN FOR MS	3	T	5:50 pm-8:50 pm	S-103	OGIE/TRIBUNELLA	Tuesday, Nov. 27 → 6:00pm
MANAGEMENT COMMUNICATION							
45635-MGC402/11C	COMMUNICATING ANALYTICS (Blue)	2	MW	8:30am-10:00am	G-119	SHUHERK	
45664-MGC402A/40C	TEAM WORKSHOP (Blue)	0	T	1:10 pm-2:40 pm			
45641-MGC402/12C	COMMUNICATING ANALYTICS (Gold)	2	MW	10:20am-11:50am	G-118	SHAW	
45653-MGC402A/41C	TEAM WORKSHOP (Gold)	0	T	3:00 pm-4:30 pm			
45670-MGC462/11C	COMMUNICATING ANALYTICS	2	MW			LEE	
45688-MGC462/12C	COMMUNICATING ANALYTICS	2	MW			MARSHERRALL	
45697-MGC462/13C	COMMUNICATING ANALYTICS	2	MW			DALEY	
45700-MGC462/14C	COMMUNICATING ANALYTICS	2	TR			PATTERSON	
45711-MGC462/15C	COMMUNICATING ANALYTICS	2	TR			ESTAD	
45725-MGC462/16C	COMMUNICATING ANALYTICS	2	TR			SHUHERK	
MARKETING							
45834-MKT402/11C	MARKETING MGMT (Blue)	3	TR	8:30am-10:00am	G-119	BRECKO	Thursday, Nov. 29 → 1:30pm
45843-MKT402/12C	MARKETING MGMT (Gold)	3	TR	10:20am-11:50am	G-118	BRECKO	Thursday, Nov. 29 → 1:30pm
45851-MKT414/11C	PRICING POLICIES (MS) ✱	3	MW	3:00 pm-4:30 pm	S-107	SHAFFER	Monday, Nov. 26 → 6:00pm
45865-MKT414/80C	PRICING POLICIES ✱	3	M	5:50 pm-8:50 pm	S-107	SHAFFER	Monday, Nov. 26 → 6:00pm
45878-MKT432/80C	NEW PRODUCT STRATEGY	3	T	5:50 pm-8:50 pm	S-301A	SCHLOFF	Tuesday, Nov. 27 → 6:00pm
45880-MKT433/80C	ADVERTISING STRATEGY	3	R	5:50 pm-8:50 pm	G-119	PRINZI	Thursday, Nov. 29 → 6:00pm
45899-MKT438/11C	B2B PRICING	3	F	9am-12pm & 1-4 pm			
45904-MKT505/11C	MARKETING WORKSHOP [PhD]	3	F	9:00 am-12:00 pm	S-301B	LOVETT	

CRN-Course #	Course Title	Credits	Days	Times	Room	Instructor	Final Exam Date/Time
<u>OPERATIONS MANAGEMENT</u>							
45932-OMG416/80C	PROJECT MANAGEMENT **	3	R	5:50pm-8:50pm	S-102	SOKOL	
<u>COMPETITIVE & ORGANIZATIONAL STRATEGY</u>							
45987-STR401/80C	MANAGERIAL ECONOMICS **	3	M	5:50 pm-8:50 pm	S-102	RANTAKARI	Monday, Nov. 26 → 6:00pm
46007-STR403/11C	ORGANIZATION & STRATEGY (Blue)	3	MW	3:00 pm-4:30 pm	G-119	RAITH	Monday, Nov. 26 → 1:30pm
45993-STR403/12C	ORGANIZATION & STRATEGY (Gold)	3	MW	1:10 pm-2:40 pm	G-118	RAITH	Monday, Nov. 26 → 1:30pm
46021-STR421/11C	COMPETITIVE STRATEGY	3	MW	10:20 am-11:50 am	S-103	ARIE	Wednesday, Nov. 28 → 9:00am
45865-STR423/80C	PRICING POLICIES **	3	M	5:50 pm-8:50 pm	S-107	SHAFFER	Monday, Nov. 26 → 6:00pm
46042-STR427/80C	ORGANIZATIONAL BEHAVIOR	3	W	5:50 pm-8:50 pm	S-103	FRIEDMAN	
90308-STR442E/80C	STRATEGY BEYOND MARKETS	3	T	5:50 pm-8:50 pm	G-118	PRIMO	Tuesday, Nov. 27 → 6:00pm

FALL QUARTER 2018 COURSE GRID

8/29/2018	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	MISC
8:30 AM - 10:00 AM	MGC402/11C - Shuherk (MBA) Blue	GBA412/12C - Ellickson (MBA) Gold	MGC402/11C - Shuherk (MBA) Blue	GBA412/12C - Ellickson (MBA) Gold	MBA Blue Cohort
	ACC401/12C - Huels (MBA) Gold	MKT402/11C - Brecko (MBA) Blue	ACC401/12C - Huels (MBA) Gold	MKT402/11C - Brecko (MBA) Blue	MBA Gold Cohort
	MGC462/11C - Lee	MGC462/14C - Curry	MGC462/11C - Lee	MGC462/14C - Curry	MBA - Both Cohorts
	MGC462/12C - Marsherall	MGC462/15C - Estad	MGC462/12C - Marsherall	MGC462/15C - Estad	MSF
	MGC462/13C - Daley	AEC510/11C - Schwert & Trigilia	MGC462/13C - Daley	AEC510/11C - Schwert & Trigilia	MSF1 Cohort
					MSF2 Cohort
					MSF3
	10am-11:30am AEC511 - Raith****		*10am-11:30am* AEC511 - Raith****		MS Business Analytics
	10am-11:30am AEC514 - Rantakari****		*10am-11:30am* AEC514 - Rantakari****		MSA
					PhD Courses
10:20 AM - 11:50	MGC402/11C - Shaw (MBA) Gold	GBA412/11C - Ellickson (MBA)Blue	MGC402/11C - Shaw (MBA) Gold	GBA412/11C - Ellickson (MBA)Blue	MS Marketing Analytics
	ACC401/11C - Huels (MBA) Blue	MKT402/12C - Brecko (MBA) Gold	ACC401/11C - Huels (MBA) Blue	MKT402/12C - Brecko (MBA) Gold	
	FIN418/11C - Moreira	MGC462/14C - Curry	FIN418/11C - Moreira	MGC462/14C - Curry	
	MGC462/11C - Lee	MGC462/15C - Estad	MGC462/11C - Lee	MGC462/15C - Estad	
	MGC462/12C - Marsherall	MGC462/16C - Shuherk	MGC462/12C - Marsherall	MGC462/16C - Shuherk	
	MGC462/13C - Daley		MGC462/13C - Daley		
	STR421/11C - Arie		STR421/11C - Arie		
11:50 AM - 1:10 PM	LUNCH	LUNCH	LUNCH	LUNCH	
1:10 PM - 2:40 PM	ACC401/13C - Xiao (MS1)	GBA462R/12C - Ellickson	ACC401/13C - Xiao (MS1)	GBA462R/12C - Ellickson	
	FIN411/12C - Orlov (MS2)	CIS417/11C - Dewan	FIN411/12C - Orlov (MS2)	CIS417/11C - Dewan	
	FIN402/11C - Kaniel (MBA) Blue	COACH Workshop (MBA)	FIN402/11C - Kaniel (MBA) Blue	GBA412 Workshop (MBA)	
	STR403/12C - Raith (MBA) Gold 2nd yr	FIN413/11C - Gofman	STR403/12C - Raith (MBA) Gold 2nd yr	FIN413/11C - Gofman	
	ACC410/11C - Jayaraman	MGC462/14C - Curry	ACC410/11C - Jayaraman	MGC462/14C - Curry	
	MGC462/11C - Lee	MGC462/15C - Estad	MGC462/11C - Lee	MGC462/15C - Estad	
	MGC462/12C - Marsherall	MGC462/16C - Shuherk	MGC462/12C - Marsherall	MGC462/16C - Shuherk	
	MGC462/13C - Daley		MGC462/13C - Daley	FIN402/42C - Lab - (MBA) - Gold	
	FIN505/11C - Chen		FIN505/11C - Chen		
	1pm-4pm CIS511 - Rui		*1-4pm* AEC523/11C - Yang		
3:00 PM - 4:30 PM	ACC401/14C - Xiao (MS2)	FIN413/12C - Gofman	ACC401/14C - Xiao (MS2)	FIN413/12C - Gofman	
	FIN 411/11C - Orlov (MS1)	COACH Workshop (MBA)	FIN 411/11C - Orlov (MS1)	GBA412 Workshop (MBA)	
	GBA466/11C - Wojdat	GBA462R/11C - Ellickson	GBA466/11C - Wojdat	GBA462R/11C - Ellickson	
	MKT414/11C - Shaffer	CIS417/12C - Dewan	MKT414/11C - Shaffer	CIS417/12C - Dewan	
	FIN402/12C - Kaniel (MBA) Gold	GBA462R/13C - Yang	FIN402/12C - Kaniel (MBA) Gold	GBA462R/13C - Yang	
	STR403/11C - Raith (MBA) Blue 2nd yr	FIN441F/21C - Trigilia	STR403/11C - Raith (MBA) Blue 2nd yr	FIN402/41C -Lab - (MBA) Blue	
	ACC436/11C - Tribunella (MSA)		ACC436/11C - Tribunella (MSA)	FIN441F/21C - Trigilia	
4:30 PM - 5:50 PM	BREAK	BREAK	BREAK	BREAK	
5:50 PM - 8:50 PM	ENT422/80C - Wilson	HSM450/80C - Tribunella & Ogie	HSM420/80C - Wedig	OMG416/80C - Sokol	190 Seats: G318/418
	STR401/80C - Rantakari	MKT432/80C - Schloff	ACC401/80C - Xiao	MKT433/80C - Prinzi	100 Seats: S107, S207, S407
	MKT414(STR 423)/80C - Shaffer	CIS401/80C - Jones	STR427/80C - Friedman	FIN413/80C - Gofman	70 Seats: S102, S103
	CIS418/80C - Roet-Green	BPP432/80C - Oliveira	CIS461/80C - Tilson		64 Seats: G118, G119
	ACC410/80C - Jayaraman	STR442E/80C - Primo	FIN441B/80C - Couch		35 Seats: G120, S301, G309
8:55 PM - 10:10 PM					